

The Corporate Responsibility Rating of the Metals & Mining Sector

SDIMI 2007 Milos, June 18th, 2007

Overview:

- 1. Socially responsible investment (SRI) motivation, concept and market
- 2. oekom research's Corporate Responsibility Rating
- 3. The metals & mining industry challenges and criteria
- 4. Performance of the industry and selected results of the CRR

socially responsible investment



Basic idea:

Supplement conventional financial research with environmental and social criteria

Motivation:

Added value through sustainability

Ethics

Incorporation of individual ethical values in investment decisions

Risk Management

Identification and minimisation of ESG (environmental, social, government) risks





SRI strategies:

- Negative screening

Exclusion of companies involved in controversial business areas or practices, such as human rights violations, weapons, corruption, environmentally controversial projects **(exclusionary criteria)**

Positive screening

Selection of companies on the basis of positive criteria, such as good governance, environmental management, climate protection, stakeholder dialogue, community awareness and outreach ("best-in-class" approach)

- Shareholder Activism / Engagement

Control by the fund management on the company's management by dialogue or voting on the AGM



SRI market



European SRI market

FIGURE 4: CORE SRI AND ITS COMPONENTS, DECEMBER 31^{st,} 2005

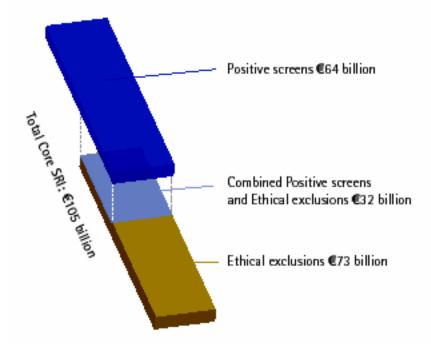
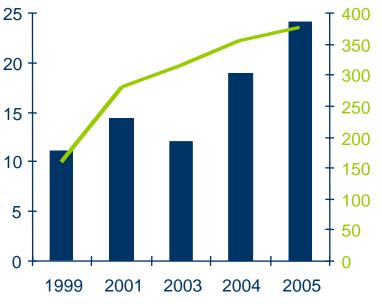


FIGURE 2: SRI IN EUROPE, DECEMBER 31st 2005

CORE SRI: €105 billion BROAD SRI: €1.033 trillion

Source: Eurosif

Number and volume (bn Euro) of sustainability mutual funds in Europe



oekom research

Research services for investors since 1993:

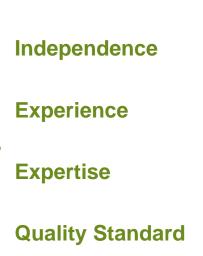
- Customer base: financial services companies and institutional investors in Europe and Japan
- Research applied to funds and mandates with a total volume of EUR 85 bn (05.2007)

Independence:

- Rated companies are not offered consultancy services
- Clients do not have any shareholding in oekom research and cannot influence rating results
- No engagement in financial research/asset management

Quality standards:

- Principles of Sustainability Rating and Code of Conduct
- Certification to Quality Standard CSRR-QS 2.0
- Scientific Advisory Board



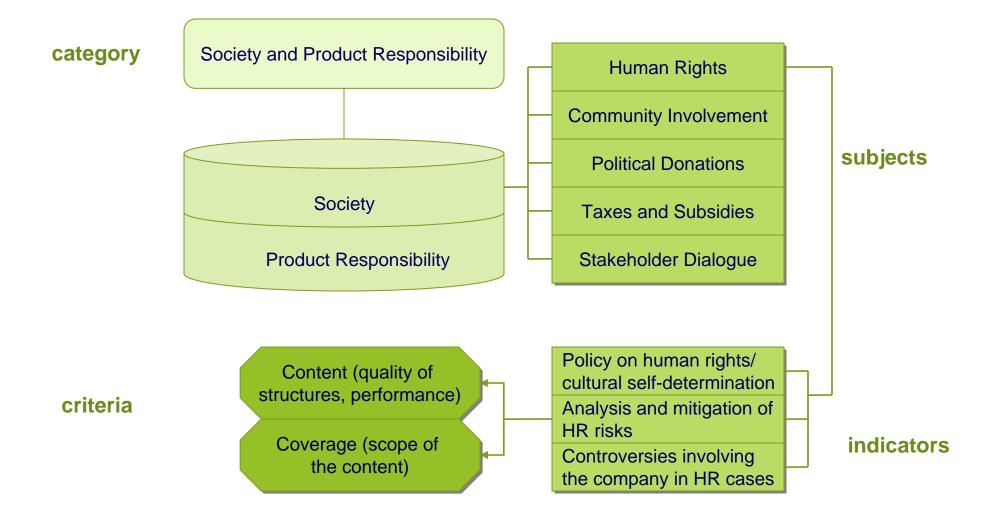






corporate responsibility rating





corporate responsibility rating



Client-specific exclusionary criteria

Abortion Alcohol **Biocides** Chlororganic mass products Embryonic research **Controversial** Gambling business areas Genetically modified organisms Military Nuclear power Pornography Tobacco Animal testing Business malpractice (Corruption etc.) **Controversial** Child labour Controversial environmental practices **business practices** Human rights violations Labour rights violations





Key sustainability issues and development of industry-specific indicators

1. Conflicts over land use and protection of human rights

Indicators

- land use planning (consideration of risks and hazards)
- analysis and mitigation of potential negative social impacts
- controversies involving the company in human rights cases

2. Prevention of excessive damage to the environment

Indicators

- tailings storage and disposal facilities management
- low-impact operations, biodiversity management
- mine closure standards, rehabilitation and monitoring
- controversial environmental practices and projects

metals & mining



3. Occupational Safety

Indicators

- health and safety conditions and management systems
- development of the accident rate and occurrence of fatalities
- controversies related to health and safety

4. Community development

Indicators

- community involvement
- stakeholder dialogue community awareness and outreach
- 5. Climate protection and energy-efficient process design

Indicators

- strategy on climate change; use of renewable energy sources
- secondary raw material use and promotion of recycling
- reduction of energy consumption of processes



CRR of the metals & mining industry

20 large listed companies assessed in December 2006, including major players Anglo American, Arcelor Mittal, Alcan, Alcoa, Barrick Gold, BHP Billiton, Newmont Mining, Rio Tinto, Xstrata

Best-in-Class results

- Results ranged from B+ to C- on a scale from A+ (excellent) and D- (poor)
- 6 out of 20 scored above pre-defined minimum grade for investment (B-)
- Top performers BHP Billiton (B+), Alcoa (B), Corus (B-)

Exclusionary criteria (business practices)

- 14 companies involved in single or several major controversies, thereof
- business malpractice (6)
- controversial environmental practices (7)
- human rights violations (7)
- labour rights violations (2)



Conflicts over land use and protection of human rights

- + compensation payments for resettled communities and rules and training for security staff to prevent violence
- safeguard for livelihood and maintenance of traditional lifestyle of affected population to be improved

Prevention of excessive damage to the environment

- + precautionary measures applied in new projects
- environmental threats posed by abandoned sites
- practices such as riverine or submarine tailings disposal still applied
- activities in protected areas and areas prone to earthquakes and flooding

Occupational Safety

- + preventive measures taken and generally falling accident rates
- fatal accidents occurred at 19 out of 20 companies assessed



Community development

- + initiatives and programmes to ensure stakeholder dialogue
- lack of transparency on social impact analysis and payments to governments
- reconciliation of community and project development interests to be improved

Climate protection and energy-efficient process design

- + awareness and commitment; energy-efficiency measures
- reluctant use of renewable power sources except large hydropower
- lack of commitment to increase secondary raw material use

conclusions



- high awareness of sustainability issues and comprehensive mitigation measures
- major environmental controversies and social conflicts prevail
- six out of 20 companies assessed reached the minimum ,best-in-class'score for recommendation for socially responsible investment
- yet only one of these six stayed clear of controversial business practices which are exclusionary criteria for most socially responsible investors
- updates of the industry rating will show whether the companies' sustainability initiatives will lead to improved performance in the future



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